



PRESENTATION

All for veterinary, to think more, to do better.

by TOOTOO MEDITECH CO., LTD





Company Profile

Sparkling Features---M3 series

Comparative Advantages

Dealers Wanted

User's Feedback

After-Sale Service





PART 1

Company Profile

All for veterinary, to think more, to do better.





TooToo Meditech Co., Ltd, established at the end of 2016, is one of the leaders dedicated in designing, manufacturing and distributing veterinary medical equipment. To provide the most delicate products and the best service is our mission and goal.



M3

PART 2

Sparkling Features

- 1) User-Friendly design
- 2) Multi-Configuration
- 3) Sparking Parameters
- 4) IV port lock , Silicon protector & carrying case
- 5) PC software





1) User-friendly Design

- **3.7" Color TFT Screen** **Smallest** Handheld monitor
- **250g Ultra-Lightweight**
- **Rechargeable Built-in Lithium Battery**
More than 8 hours continuous working
- **Charing Stand**





2) Multi-Configurations

- a. SpO2 Only
- b. SpO2+NIBP
- c. NIBP+TEMP
- d. SpO2+NIBP+TEMP
- e. SpO2+ETCO2
- f. SpO2+NIBP+ETCO2





3) **S**Parkling Parameters

SpO2 Tech
NIBP Cuff
TEMP Probe
EtCO2 Module





SpO2 Sensors

Human

Vet





NIBP

Disposable SunTech Veterinary Cuffs



Vet Type: Small and Big

$\leq 10\text{kg}$ 20Lbs: Small

$> 10\text{kg}$: Big

Over Pressure Protection: 300mmHg

New-born animal

Cuff Type:

1 : 2 to 4 cm Ex, small rabbit, mouse

2: 4 to 8 cm Ex, cat, small dog

3: 6 to 11cm Ex, dog, monkey

4: 7 to 13 cm Ex, tiger, big-shape dog etc.

5: 8 to 15 cm Ex, cattle, equine





TEMP

Compatible Position for Vet:

Ear
Rectal
Nostril



For Human:

Armpit





EtcO2

MainStream & Sidestream



① Connection Cable
(SpO₂+ETCO₂)



② ETCO₂ Module

③ Adapter(Durable)



④ Adapter(Disposable)



How to Clean:

- Alcohol
- Steaming sterilizer with the Temp less than 110°C
- high pressure sterilizer



4) Mounting Solutions:

- 1. IV Port / Cage Lock
- 2. Silicone protective cover
- 3. Cotton Carrying bag
- 4. Cage Hang / Mount Basket / Cage





5) PC Software

- View the patient data on the PC or Import the data
- **(sample Images)**

The screenshot displays the 'Nandla VitalSigns Monitor' software interface. The window title bar includes 'Desktop' and 'Settings' tabs. The main area is a form for entering patient information. The form fields are as follows:

Field Name	Input Type
DeviceID	Text
ID	Text
NAME	Text
Gender	Dropdown
REG/CC/IC	Text
Weight (kg)	Text
Height	Text
Temp	Text
Ward Type	Dropdown
Ward Code	Text
Security Code	Text
Tablet Port	Dropdown
Age	Text
Address	Text

At the bottom of the form, there are four buttons: 'Print', 'Disk', 'Export', and 'Print'.





Others

- Patient ID: 100
- Data record and review
- Audio and Visual Alarm
- Multi-Languages: English , Spanish, French & Chinese etc.





PART 3

Comparative Advantages

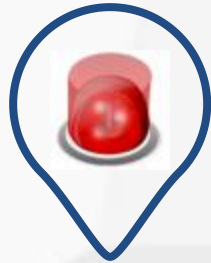
All for veterinary, to think more, to do better.



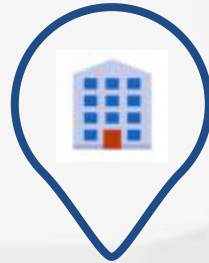
Applications:



Ambulance



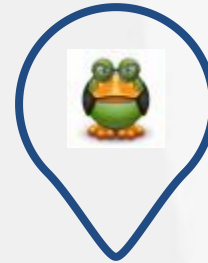
ER



OPD



OR







Vet Hospital&Clinic







Comparison with the Domestic Brand

Comparative Advantage

Brands	Meditech M3T mini	Mindray PM-60	Biolight M800	Edan H100
Picture				
Weight	250g	300g	<200g	165g without batteries
ID storage	100	maximum of 99	/	100
Data	2000	4,000	60,000	/
Display	3.5 "high resolution color LCD	2.4" color LCD	2.4" color display	128*64 dot-matrixes LCD
Option parameters	NIBP,TEMP, SpO2, ETCO2	SpO2	SpO2, ECG (Option)	SpO2, Temp
Continue Working time	8h	24h	>16 h	36h
Option software	Human Software and Animal Software	Human Software and Animal Software	Human Software and Animal Software	Human Software and Animal Software
Option charger	Yes	Yes	Yes	Yes
Data transmission	USB, bluetooth	USB	USB	USB
Battery	Lithium ion battery	lithium ion or AA alkaline batteries	3-AA Alkaline or lithium battery	4 AA batteries or Ni-MH batteries
PC Software	Yes	Yes	Yes	Yes
Alarm light	Yes	Yes	Yes	Yes
Warranty	18 Months	12 Months	15 Months	12 Months
Dealer Price with SpO2	80USD with Dock charge	160USD without Dock Charge	140USD without Dock Charge	120USD without Dock Charge

Comparison with the Foreign Brand

Comparative Advantage

Brands	Meditech M3T mini	Nellcor PM10	Suntech vet20	Petmap Graphic II
Picture				
Weight	250g	274g	1200g	454g
ID storage	100	/	50	45
Data	2000	80 hours	/	/
Display	3.5 "high resolution color LCD	3.5" color LCD	6.25" x 5" x 5.25" color display	5.97"H x 3.15"W x 1.26" Touch Screen
Option parameters	NIBP,TEMP, SpO2, ETCO2	SpO2 Only	NIBP	NIBP
Continue Working time	8h(Rechargeable)	20h(Non-Rechargeable)	250 times NP Measurement	/
Option software	Human Software and Animal Software	Human Software	Animal Software	Animal Software
Option charger	Yes	No	Yes	Yes
Data transmission	USB, bluetooth	USB	USB	USB
Battery	Lithium ion battery and AC Adapter	4 AA Duracell Batteries	AC Adapter or 4 AA batteries	AA Alkaline and AC Adapter
PC Software	Yes	Yes	Yes	Yes
Alarm light	Yes	Yes	Yes	Yes
Warranty	18 Months	12 Months	24 Months of monitor 90 days of cuffs	12 Months of monitor 90 days of cuffs
Dealer Price	180USD with Dock charge (SpO2+NIBP+Temp)	500USD without Dock Charge	1300USD	1200USD



PART 4

Dealers Wanted & OEM service

All for veterinary, to think more, to do better.





Dealers Wanted

distributor



North American and Latin American area



European area



Asia-Pacific area



Middle East and African area



Other area



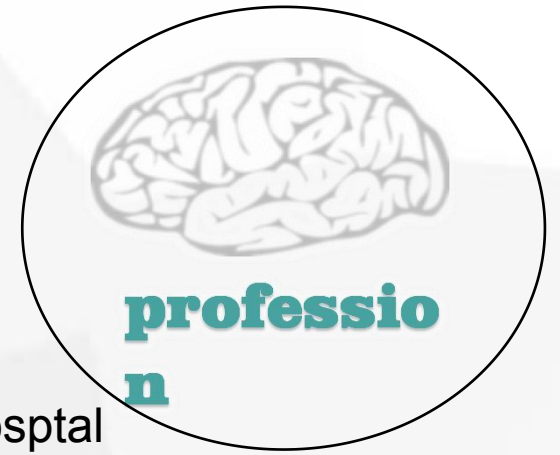


OEM Achievements





OEM Guidance



- Target Customer: Brand Company, Wholesalers, Vet Chain Hospital
- Strategy:
 - 1. Demo orders
 - 2. Customized Service
 - 3. Extra Distributor Bonus:



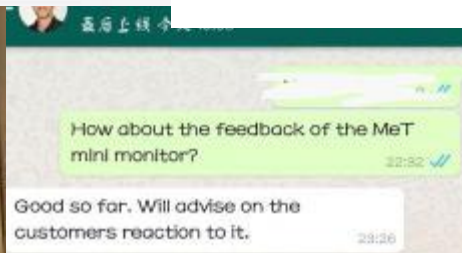


PART 5

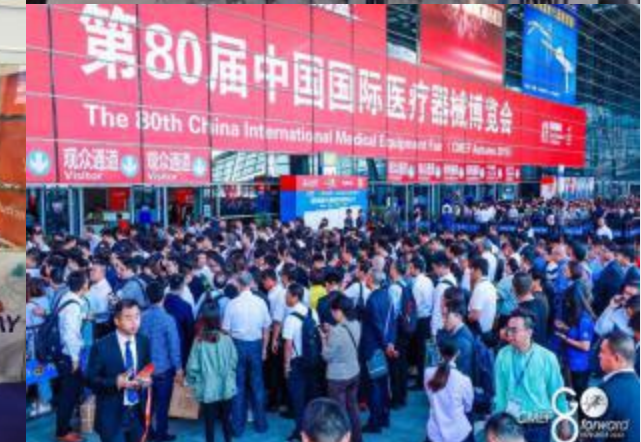
User's Feedback

All for veterinary, to think more, to do better.





Hi Denise. I received the items Monday and tested one unit today. So far I am impressed with the unit, will start to develop protective pouch for the unit and accessories soon. Does the unit have any IP rating on disability and for





PART 6

After-Sale Service

All for veterinary, to think more, to do better.





Warranty



- ◆ 18 Months of Main Unit, and 6 months of accessories, free of service
- ◆ Within 8 hrs fast response



Thanks!

